BUDGET VS ACTUAL

Favorable variance is positive: revenue above budget, expenses below it. Investigate past ±10%.

Business ______________________ **Period** ______________________

Line	Budget	Actual	Variance ($)	Variance (%)
REVENUE				
Sales				
Other revenue				
Revenue total				
EXPENSES				
Payroll				
Rent & utilities				
Marketing				
Software & tools				
Cost of goods				
Insurance & professional				
Supplies & travel				
Other				
Expenses total				
NET				